Benefits of Essentia’s EPC framework

We help clients plan and implement large-scale savings to cut costs and carbon, as well as improve services.

Essentia offers:
- A collaborative partnership with clients to deliver the project
- A transparent and ‘open book’ approach
- Clear and concise legal documentation
- Fully compliant, flexible procurement and project management process
- Typical annual savings of between 15% and 25% on energy and carbon consumption
- Transparent costs and staged reviews agreed throughout the engagement

In conjunction with the EPC framework, we provide a Strategic Energy Advisory (SEA) framework comprised of select, experienced, expert organisations able to offer support at any stage of the project.

A sample of the services available:
- Technical support at any or all of the stages
- Independent measurement and verification
- Assessment of technical/commercial risks
- Assistance with financial modelling
- Legal support

The framework offers the flexibility to select one or more of our services to complement an organisation’s aims, skills and resources.

The Essentia EPC framework explained

The framework is made up of eight main suppliers, one of which is chosen as the Energy Saving Company (ESCo)
- Breathe Energy
- Cofely GDF Suez
- E.ON Connecting Energies
- Imtech
- British Gas
- Cynergin
- ENER-G
- Skanska

The preferred Energy Savings Company (ESCo) will:
- Guarantee the energy savings over the lifetime of the contract (based on reduction of kWh or £ saving)
- Guarantee a reduction in CO$_2$ emissions
- Assess the current energy situation and make recommendations for change during the Investment Grade Audit (IGA) phase. The client can decide which technologies to proceed with and the terms of the arrangement.

The client will:
- Be invited to evaluate the tender responses to ensure they select a suitable ESCo partner
- Choose to self-fund the project or select from a variety of options, including 0% and low cost finance
“Working with Essentia to deliver our energy centre has added value throughout the project. Essentia’s on-going support has contributed to the success of this ambitious project which will deliver over £1m in savings to the Trust each year.”

Rathan Nagendra, Energy Manager, St George’s University Hospitals NHS Foundation Trust

“We were very satisfied with the support we received throughout the procurement process and we were in total control of the decisions being taken. We found the service delivery to be very prompt and efficient.”

John Carey, Director of Estates and Capital Planning at Kent and Medway NHS and Social Care Partnership Trust

How to get started:

For further information on how we can assist you with your EPC process, please contact us on 020 7188 6000.